



CASE STUDY: FACILITATING A MAJOR M&A CARVE-OUT PROJECT FOR A CHEMICAL TREATMENT COMPANY



CLIENT PROFILE

Our client, a private equity-owned chemical treatment company, was undertaking a significant milestone: carving out their business operations from a global entity. This complex transition involved establishing their independent IT and ERP system, all while maintaining uninterrupted business operations.



THE CHALLENGE

The process of carving out a business is a challenging endeavor, requiring a multitude of IT and ERP systems adjustments. The client's CIO was tasked with overseeing this process, requiring a team of professionals with diverse skills, including project management, change management, SAP expertise, development, and infrastructure.



THE REFACTOR TALENT APPROACH

Recognizing the multifaceted needs of the client, Refactor Talent provided an innovative solution in the form of our "virtual bench" of expert consultants. After understanding the client's specific needs and timelines, we assembled a team of professionals that included PMO, Change Management experts, SAP specialists, Developers, and Infrastructure contributors. Our consultants worked closely with the client's team, collaborating to ensure that the carve-out process was efficient and seamless. Our experts not only provided technical skills but also strategic insights that were critical in facilitating the smooth transition.



THE OUTCOME

With the combined efforts of our expert consultants and the client's internal team, the company successfully carved out its business operations, established its independent IT and ERP systems, and ensured smooth business operations throughout the transition. Meeting the project's deadlines under the CIO's leadership was a significant achievement, facilitating a seamless transition for the company. To this day, we maintain an ongoing relationship with the client, reinforcing our commitment to long-term partnerships and continuous support for our clients' evolving needs.



RETURN ON INVESTMENT

The successful completion of the carve-out project represented a substantial return on investment for the client. They avoided potential losses from business disruption through the seamless transition, safeguarded their business relationships, and established operational independence more rapidly with our specialized assistance. Additionally, the use of our virtual bench of expert consultants enabled the client to tap into a diverse skill set on-demand, without the overheads of maintaining such expertise in-house. This flexibility provided cost savings and enhanced the company's agility in executing the carve-out. In summary, this case study showcases Refactor Talent's ability to provide tailored, flexible solutions for complex projects. By leveraging our virtual bench of consultants, we can help clients navigate significant transitions smoothly, efficiently, and within required timelines.